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REAL ESTATE  
NEGOTIATION  
INSTITUTE

55,000

TOP AGENTS

## CERTIFIED NEGOTIATION EXPERT CORE CONCEPTS CLASS

"This class/designation was by far the BEST class I have ever attended. The takeaway moments were so valuable!  
Thank you for a world-class presentation".

-Kim Burke ABR, CNE®, CRS



### WHAT YOU WILL RECEIVE:

- Learn About - Effective Negotiation Styles, Proven Persuasion Approaches, How to Ethically Influence Decision Making, How to Plan for Success, How to Increase Your Confidence and *MUCH MORE!*
- CNE Designation for Marketing
- Credit Towards MCNE Designation
- RENI Advantage Membership

### REGISTRATION FEE:

**Regular Fee: \$359**  
**Early Registration Fee: \$319**  
**Super Early Bird Fee: \$299**  
(Limited to first 10 registrations)

(NO APPLICATION  
OR ANNUAL FEES  
FOR CNE DESIGNATION)

### REGISTRATION:

<https://prairiedusac021318.eventbrite.com>

### SPONSORED BY



### LOCATION:

Bank of Prairie du Sac Trng. Ctr.  
280 Washington St.  
Prairie du Sac, WI 53578

### DATES:

February 13, 2018  
February 14, 2018

### TIMES:

9:00 am – 4:00 pm  
9:00 am – 4:00 pm  
\*Check-in begins 30 minutes  
prior to start time\*

### CE HOURS:

6 Elective Credits for WI CE

### INSTRUCTOR:

Jacci See 608-217-2089